

GO FACE TO FACE INTERNATIONAL, INC. – BOARD MEETING

FEBRUARY 12, 2022

9:00 a.m. – 11:30 a.m.

AGENDA

Continental Breakfast—8:30-9:00 a.m.

1. Call to order (welcome)—note board members present. (Before Tab 1)
2. Opening prayer (Before Tab 1)
3. Review for approval:
Minutes from our last GFTF board meeting on November 14, 2020 (Before Tab 1)
MOTION: KIRK GOSS SECOND: KENT WILKINSON
4. **2021 Year in Review:** (Behind Tab 1)
 - A. Prayer Calendars in 2021:
 - 1) In February of 2021 we began sending monthly praise and prayer calendars to our newsletter subscribers in an effort to communicate more often, in addition to *One on One with God News* which goes out annually. Most months have been posted on social media as well. Past prayer calendars are available on our website.
 - 2) Our latest subscriber list totals 1361 contacts and the last two prayer calendars have a 50% percent open rate which is 10% higher than average email campaigns.
 - B. In February 2021 written reports from our *One on One with God* disciple-making partners and all other *One on One with God* news was published in our *One on One with God NEWS 2020*. This publication was sent out electronically to 1434 people on our mailing list, along with a few hard copies mailed to people without computers.
 - 1) *One on One with God NEWS 2020* and past *One on One with God NEWS* publications are available on our website.
 - C. Ministry Partner Harry in Africa
 - 1) February – first trip to Zanzibar produced 100 disciple-makers. Zanzibar is an entrance point for Muslim terrorists to enter Africa.
 - 2) April trip to Mozambique – 95 disciple-makers trained.
 - 3) May trip to Burundi, Rwanda, & Congo DR: 187 salvations as a result of Jesus Film showings and 323 disciple-makers trained.

- 4) Trip to Zanzibar, Pemba, & Tanga August - September 2021 – Jesus Film shown for 9 days, 21 salvations (some Muslim converts), 17 baptisms, 4 new churches planted, 233 disciple-makers trained & equipped with One on One with God materials.
- 5) November Trip to Goma, DR Congo – 11 salvations with Jesus Film, 125 disciple-makers trained.
- 6) Pastor Yolanda, of the Kumwambu Bible School in Tanzania, has asked that we help her institution adopt *One on One with God* as an official Disciple-making tool in December 2021. Please pray about this.
- 7) Follow-up visit results from disciple-making concentration inside the northern province of Zambia (due to Covid-19 & closed borders) in the 29 months from August 2019 (an initial 50 disciple-makers trained) to December 2021:
 - a. 309 communities have been reached.
 - b. 83 new churches have been planted.
 - c. 1,227 baptism recorded.
 - d. 147 attended a 5-day disciple-maker training.
 - e. 1,635 watched the Jesus film.
 - f. 500 101WG workbooks printed & distributed and 250 Bemba Leader's Guides printed and distributed.
- 8) **2021 Totals:** Our *One on One with God* disciple-makers who have been trained to show the *Jesus* film in Africa have done the following (with 15 out of 20 countries including three islands where we have disciple-makers reporting):

(pages 1-1 - 1-3)

- a. Shown the *Jesus* film 200 times.
- b. Recorded 4,676 baptisms.
- c. Planted 81 churches.
- c. Trained 8,404 disciple-makers.

D. Ministry Partner Sergiy in Ukraine

KIRK MENTIONED ELVIN MCCANN WITH CROSSLINK – HAS BEEN AT A SEMINARY IN UKRAINE – WILL FOLLOW UP WITH WHICH ONE (Tavriski Christian Institute in Kherson).

- 1) Sergiy is a very gifted, skilled and fruitful **pastor in the Ukraine**, and says that they have lived under the constant threat of a Russian invasion since 2014. Sergiy is an expert in writing computer programs for his church and others.

In His church he is responsible for starting and presently **overseeing 32 home groups**, for which he has authored several books including some to help his people in family devotions. **These home groups will be very important if Russia does invade the Ukraine.**

He is presently working on a master's degree in one of Ukraine's Baptist seminaries, while **using One on One with God to train other pastors in how to turn their churches into disciple-making churches.** Soon these students will be scattered all over the Ukraine, and some of them will be making disciples who make disciples.

About three years after he started making *One on One with God* disciples who make disciples, people started ordering workbooks and Leader's Guides from various parts of the Ukraine and he said that *One on One with God* was growing so fast that he didn't even know those ordering materials or who had disciplined them.

- 2) These are the *One on One with God* goals that Sergiy has set for himself in 2022:
 - a. Renew a website to help publicize and make One on One with God materials available.
 - b. Continue printing Russian *One on One with God* workbooks & Leader's Guides for use in the Ukraine.
 - c. Prepare the workbook layout for publishing & print 300 workbooks.
 - d. Prepare the Leader's Guide layout for publishing & print 100 Leader's Guides.
 - e. Translate the language file of the international *One on One with God* app to Russian and Ukrainian when we can get the file to him.
- 3) During and after 2022, Sergiy has the following plans for *One on One with God*:
 - a. Create a **core** national *One on One with God* disciple-making team of believers who love others, are passionate about making disciples, and want to be involved in planning, organizing, and directing a much larger national Ukrainian *One on One with God* disciple-making team.
 - b. Develop a working model to help us embed the *One on One with God* culture in the educational process at the Ukrainian Baptist Theological Seminary (Lviv), which will help hundreds of students discover this tool and implement it in their lives.
 - c. Develop follow-up training for those disciplined to become disciple-makers.
 - d. Help improve the Russian and Ukrainian app.
- 4) Please pray for Sergiy, his father died from kidney problems, and Sergiy has been diagnosed and needs a kidney transplant.

E. Ministry Partner Irek in Poland

(pages 1-4 – 1-6)

- 1) Pastor Irek leads our Disciple-making ministry in Poland, but also has a disciple-making ministry in Tanzania and Tajikistan, Uzbekistan, & Turkey.
- 2) On February 2, 2022, Irek will leave for a seminary in Tanzania to continue training pastors to make disciples who make disciples in churches scattered all over Africa. He will return to Poland

on February 9, 2022. (Update: Irek contracted Covid-19 and was not able to go on this trip but he will go later.)

- 3) Pray for Irek and the pastors in his classes that they will catch the vision and put that vision into practice by making disciples who make disciples and train others to do the same all over Africa. Also pray that his disciple-makers in Tajikistan, Uzbekistan, & Turkey will do the same.

F. Ministry Partner Isaac in Asia

- 1) Pastor Isaac reports that since 2019 every aspect of life has been greatly impacted by Covid 19.
 - a. Beginning January 2022, physical worship is allowed but we must observe a very strict Standard of Operation required by the Ministry of Health.
 - b. Cross boarder travelling is still very limited especially in restricted areas.
- 2) Health issues have also been a problem for both Isaac and his wife. But regardless of the problems, Isaac continues to preach all over Asia via zoom.
- 3) The week of February 6, 2022, Isaac will complete discipling a group of 15 staff workers, at a local hospital near his home, by completing the 26th Session of *One on One with God*.
- 4) On February 23, 2022, Isaac will be teaching a group of 25 Chinese Social workers the principles from *One on One with God*, at their local Baptist Seminary.
- 5) For many years Isaac travelled all over Asia, making disciples and ministering to the poorest and those in high places. He is responsible for thousands of *One on One with God* Workbooks and Leader's Guides being distributed to disciple-makers in many restricted countries of Asia.
- 6) Isaac asks that we pray for Christians in Asia: "To live our lives by faith and not in fear. May we be a shining testimony of peace and joy by totally trusting our God who is our Refuge and Rock in times of trouble."

G. Brazilian Portuguese Translation – this was completed at the beginning of 2021. Please pray for ministry partners in Brazil to make disciples using this new translation.

H. Arabic Translation - after many years of prayer, God has led us to someone who will translate *One on One with God* into Arabic.

- 1) We praise God for leading us to a translator gifted beyond our greatest imagination to translate *One on One with God* into Arabic. He is a gifted former Muslim who had the entire Quran memorized by age 14, without any mistakes, and now God has led him to translate *One on One with God* into Arabic for the Jews and Arabic speaking people.
- 2) We have been given the translator's three phases for the Arabic translation, and the first phase will take several months – pray that each phase will go smoothly.
- 3) Pray that any difficulties in the translation will be easily worked out and we will get a great translation even with so many translations of the Bible used in *One on One with God*.
- 4) Pray that this Arabic translation will be anointed by God and used for His glory until Jesus comes again.

- 5) Pray for a great awakening among the Arabs & Jews to turn and follow our Lord and Savior Jesus Christ through the Arabic *One on One with God* translation. Our translator believes that 1O1WG will be very successful in the underground church movement.
- I. Our *One on One with God* App finally went live in the App Store for iPhones in February of 2021 and live in the Google Play store for Android in August of 2021.
- Can we advertise for the new app and for ebooks on our website since it is already generating good traffic?
 - Shon & Steve- emphasize person to person marketing still the best
 - Glenn – says marketing company demand never stops in terms of cost & time if it is outsourced. Just have to set a budget and decide on its value.
 - Kent said we need to develop a comprehensive marketing plan here to get the word out. He is willing to work on this with Daphne.
 - Daphne said main goal is to get a great tool in the hands of those that will want to use it.
- 1) New interactive *One on One with God* workbooks are available as an in-app purchase at a greatly discounted price: \$9.99 Single Workbook (12, 15, or 26 session workbooks available) \$12.99 Student Bundle (all workbooks included). The international version of the app is completely free to users.
 - 2) Earnings from US App Store sales allow us to offer workbooks free of charge in 144 other countries! Pray with us that God will use this digital tool to produce lasting fruit all over the world!
 - 3) All users have access to the workbook in 6 LANGUAGES: English, French, Simplified Chinese, Swahili, Spanish for US/Latin America, & Spanish for Cuba.
 - 4) Features for Group Leaders: Send email invites to students in your groups to connect in the app. Student follow-up sheets can be accessed and reviewed there.
 - 5) We have recently discovered that some countries where the app is supposed to be available, it is not available (Poland). We are researching this.
 - 6) In some countries, the app verbiage (not the workbook itself) has not been translated well by Google translate. Sergiy has offered to correct it in Ukraine and Russia. We need to follow up with our app designer to see how to make this possible.
 - 7) Since the app's release we show the following results:
 - a. Apple Store USA: 300 total downloads// \$168 in in-app purchases
 - b. Apple Store Int'l: 60 total downloads//(28 Latin America/Caribbean, 14 Asia Pacific, 9 Europe, 7 Africa/Middle East/India)
 - c. Google Play Store USA: 30 users// \$38 in in-app purchases
 - d. Google Play Stores Int'l: 74 users//(Venezuela, Colombia, Mexico, India, Philippines, Argentina, Malaysia, South Africa, Dominican Republic, Spain, Guatemala, Romania, Brazil, Congo, Ivory Coast, Costa Rica, Cuba, Senegal, Togo, Bolivia, Belarus, Guyana, Hungary, Panama, Sierra Leone, El Salvador, Zambia)

- 8) We have reached out to Shane Johnson with Code Creative to explore how to increase our app usage and are considering his suggestions.
- J. We are searching for a new printer/self-publisher as printing costs have skyrocketed in the last two years.
- 1) We have already researched Amazon Business & IngramSpark.
 - a. Amazon is too expensive with royalties; however, it may be a good option for foreign language translations printed in the USA. They might be the best option for ordering small quantities of books on demand.
 - b. IngramSpark produced excellent digital proofs, but their hard copy proof was very poor. However, they may be a good company to publish eBooks without having to go directly through Amazon. Their eBooks are distributed to all major Ereaders. This would be less expensive than paying Shane Johnson and Code Creative to publish future Leader's Guides and distribute them for us.
 - 2) We are going to research printing with CrossBooks, the self-publishing arm of Lifeway's B&H Publishing Group, and Brent Barnett's company, Snowfall Press.
 - 3) In the meantime, we have placed a large order with our former printer. Prices have come down slightly and we have run out of some stock and have customers waiting.

Glenn says he will connect Daphne with his staff member that works with Versa Press in Dallas – they are getting a price of between \$4-5 a book.

5. 2022 Prayer Requests (Behind Tab 2)
6. GFTF business requiring action at board meeting: (Behind Tab 3)
 - A. Approval of the Minutes of the 2020 GFTF Board Meeting (page 3-1)
 - B. Approval of the GFTF Proposed Budget for 2022 (page 3-2)
 - 1) The 2022 Proposed Budget will be discussed in the Executive Session
 - C. Official action regarding the re-election of Kirk Goss as GFTF board members to serve a term of three (3) years, beginning January 1, 2022, and ending December 31, 2024 (page 3-3)
 - D. Official action regarding the election of GFTF officers for the year 2021 (page 3-4)
Jerry Fine, President, CEO

Steve Fine, Vice-President
Daphne Fine, COO
Marilyn Fine, Secretary
Terri Fine, Treasurer

- E. Official action regarding the changing of future GFTF board meetings to a date giving time for a more accurate report of the past year.
(page 3-5)

7. For board members' information or discussion: (Behind Tab 4)

- A. Best Estimate of *One on One with God* WBs and LGs
Printed from 1975 to December 31, 2021
(pages 4-1 and 4-2)
- B. Board Member Term Expiration Dates
(page 4-3)
- C. Board Member Contact Information for 2022
(page 4-4)

8. Executive session: (Behind Tab 5)

- A. Financials
 - 1) January 1- December 31, 2021 (pages 5-1 - 5-3)
 - 2) January 1- September 30, 2020 (pages 5-4 - 5-6)
 - 3) January 1- September 30, 2019 (pages 5-7 - 5-9)
- B. GFTF Proposed Budget for 2022 **We are waiting to hear back from a donor that Jerry met with this week to set this budget. We have asked them to finance all ministry in Africa. We hope to send 13 teams on at least one disciple-making trip a month – sometimes two – to 22 countries. Should hear back in a month or so.**
- C. New business: **JERRY – Personal Announcement & Prayer**

- 9. Open the floor for questions or discussion on any subject.
- 10. Discuss **possible date** for the 2023 GFTF board meeting. Middle of February is preferred so that we have adequate time to compile year-end reports. **FEBRUARY 11, 2023**
- 11. Closing prayer by **BOB SHELTON**, and then a motion to adjourn was made by **KIRK GOSS**, and seconded by **STEVE FINE**.